

## **Volatus Aerospace #011223-VTS**

Pricing for contract #011223-VTS offers Sourcewell participating agencies discounts for each training product category will be applied as follows:

## **Online Self-Paced**

- 100% discount on online training specific to the purchased equipment item (e.g. if a customer purchases a UAV system, the Volatus Aerospace online training module for that system will be included free of charge with the equipment purchase).
- 50% discount on all pilot certification courses when bundled with an equipment purchase totaling more than \$500 USD.
- \* Note that when paired with additional in-person flight training and/or a flight review, this discount applies to the online self-paced portion of the training solution only.
- 25% discount on all other self-paced online training solutions when bundled with an equipment purchase totaling more than \$1500 USD.
- Online self-paced certification modules provided free to charge to clients who reserve specialized inperson training sessions. This is done in order to establish a clear baseline of pilot knowledge prior to students arriving at an in-person training session.

## **Live Webinar**

• 25% discounts on all live webinar training sessions with an equipment purchase of \$2000 USD or more.

## Live In-Person

• 20% discounts on all live in-person training for all specialized course modules (i.e.photogrammetry, lidar, aerial inspection, etc.). Note that this discount does not apply to mandatory in-person equipment training.